

Future-proofing a comms room for new studio acquisition

Salute partnered with **SEGA Europe** to assess and optimise a communications room for Two Point Studios, ensuring IT performance, resilience, and future scalability for around 50 users.



Project data

-  **Deployment location:** SEGA Europe HQ, UK
-  **Deployment type:** Gap analysis, design recommendations, and implementation support
-  **Scope:** Gap analysis, design recommendations, and implementation support

Our customer's business priority

- Ensure the new communications room met current and future IT requirements.
- Align design with SEGA Europe's technical standards and best practices.
- Enable ongoing support, monitoring, and maintainability.

Problems our customer faced

- Existing facility specifications did not fully meet SEGA's requirements.
- Potential gaps in cooling, power, security, and monitoring.
- Need for a cost-effective, achievable solution within building limitations.

Solutions provided by Salute

- Conducted a full gap analysis and provided actionable recommendations.
- Delivered selected improvements, including installation and ongoing support.
- Ensured alignment with IT capacity, cooling, power, and security requirements.

Business Impact

- **Future-proofed communications facility**
ensuring reliable performance and scalable IT infrastructure for the new studio
- **Enhanced operational confidence**
providing ongoing maintenance, monitoring, and support for critical systems