

Risk-mitigated and efficient data centre build for Datum

Salute supported Datum Data Centres with pre-construction services for its first-floor data hall at Cody Technology Park, Farnborough - helping define scope, mitigate risk, and ensure a seamless transition to construction.



Project data

-  **Deployment location:** Cody Technology Park, Farnborough, UK
-  **Deployment type:** Pre-construction and design services
-  **Scope:** Needs analysis, design development, risk and cost evaluation, and delivery planning

Our customer's business priority

- Develop a detailed design and delivery methodology for new data hall construction
- Ensure cost and programme certainty before build commencement
- Reduce delivery risk while maintaining flexibility for commercial decisions

Problems our customer faced

- Need for early-stage clarity on scope, performance, and delivery approach
- Potential cost, schedule, and risk uncertainties before project mobilisation
- Requirement to align multiple stakeholders on technical and commercial priorities

Solutions provided by Salute

- Conducted needs analysis to define detailed brief and performance specification
- Developed concept and preferred design options with risk and cost analysis
- Produced construction phase plan, commercial schedules, and delivery roadmap

Business Impact

- **Reduced project risk and improved cost certainty**
through detailed design, risk analysis, and early planning
- **Accelerated delivery timeline**
by completing design and procurement in advance of construction